

Aspire Higher™

EXCEL IN BUSINESS!



Regina Bonolo

Founder ~ Aspire Higher
Distinctive Business Development
Sales & Marketing Specialist
Trainer ✧ Speaker ✧ Coach
[Facebook ~ Aspire Higher](#)
[LinkedIn Profile ~ Twitter](#)
regina@aspirehigher.com
Cell: 646.262.5418

Equity Partner & Marketer
The Entrepreneur Center, LLC
www.theecenterli.com



For the past 15 years, Regina Bonolo has been assisting business professionals from start-up entrepreneurs to 7-figure CEO's to excel in their careers. Aspire Higher develops dynamic training and coaching programs that are designed to boost sales revenue, generate consistent referrals, optimize engagement marketing and refine communication skills. Additionally, in 2014 she became an Equity Partner and Marketer at The Entrepreneur Center, a 4,000 square foot business education facility in Melville, Long Island.

Clients Include:



Business Development Programs Include:

- Relationship Marketing – Share More & Sell Less
- Referral Generation – Collaborate & Profit
- The Fortune is in the Follow-Up
- Power Hours – Maximize & Leverage Your Time
- Supercharge Your Marketing – Your Distinctive Edge
- Master Your Message – Engaging Communication

Highlights of Speaking & Training Experience

- American Society for Media Photographers ~ New York City Chapter
- Mentor for Hofstra University College Start-Up Competition – Student Won \$1,000
- Powerful You! Women’s Network - Co-Facilitator of Queens Chapter
- Aspire Higher Success Teams – Developer and Facilitator
- Women Who Aspire Higher Meetup – Developer and Facilitator
- Great Neck Chamber of Commerce
- Celebrate You! Women’s Entrepreneur Summit
- National Association Women Business Owners - New York City
- Electrolysis Association Multi-State Conference
- Queens Economic Development Corporation
- Disney Vacation Club & All Island Realty
- Queens Real Estate Expo
- Chem RX Residential Living Conference
- Schneps Publications – Queens Courier

Education and Credentials

- ❖ Coaching Certification Institute - Life and Business Coach Training
- ❖ Landmark Education – Graduate - The Curriculum for Living
- ❖ Toastmasters International - Professional Public Speaking
- ❖ Learning International - Executive Selling Skills, Interactive Listening
- ❖ Success Motivation Institute - Dynamics of Creative Selling, Goal Setting
- ❖ Boise Cascade - Process for Improvement, Quality Management
- ❖ Bachelor's Degree - Liberal Arts & Sciences, SUNY at Stony Brook - Dean's List

Client Kudos

Ellen Williams ~ Email & Social Media Marketing Speaker; Regional Development Director, Field Marketing CRM Strategist - Constant Contact

"I was a member of Regina's "Success Team" group coaching. She is a dynamic leader with contagious energy and unending support. With many years of experience working with professionals from sole proprietors to large corporations, she brings a plethora of solutions to any business challenge. Regina's knowledge, strength, and sincere support helped me in both measurable and immeasurable ways."

Michelle Kawka ~ Award Winning Photographer, Director & Producer

"After one Business Development Coaching session, Regina's suggestions garnered me sales appointments. She is polished and professional and an excellent public speaker. If you are looking to get to the next level in your career, hire Regina."

Josh Schneps ~ Co-Publisher - Schneps Communications

"Regina's "Maximize Your Time for Success" workshop gave our sales staff great ideas and rejuvenated motivation to get more organized, sell more and leverage their time in the field."

Janis McDavid ~ Award-Winning Children's Entertainer and Singer

"I hired Regina as my Sales & Marketing Coach and she assisted me with the writing and editing of sales scripts and outbound marketing messages. She helped me achieve the success of doubling my income. I encourage anyone who wants to see their business grow to work with her. She is terrific!"

12-Year Sales Career

- ✧ ITC Learning Corporation – District Sales Manager
- ✧ Boise Cascade Office Products Corporation – Major Account Executive
- ✧ Ricoh Corporation/AOE Ricoh – Senior Sales Representative

Prior to launching her business, she was an award-winning Major Account Executive for 12 years in New York City selling to clients like:

